## Entitlement Rate Maintenance

**Entitlement Rate** means the commission rate is to be based on the sales amount achieved either monthly, quarterly or yearly.

Go to *Sales Commission Report > Entitlement Rate Maintenance*,

To add a new entitlement rate, click on *New*,





Note: The rate % of entitlement can also be set from 0% to 100% when it is used together with Document Rate or Item Rate to form a commission plan. For example, for amount <= 100000, the entitlement is 100% (which means 100% of Document rate or Item rate), and for amount <=75000, the entitlement is 80%.... and so forth.

## Payment Collection Rate Maintenance

**Payment Collection Rate** means the commission rate is to be based on the collection of the earlier issued invoices; basically the  shorter the collection period the higher the commission rate.

Go to *Sales Commission Report > Payment Collection Rate Maintenance*,

To add a new payment collection rate scheme, click on *New*,

## Sales Document Rate Maintenance

**Sales Document Rate** means the commission rate is to be based on the total amount of each sales document (e.g. Invoice, Cash Sale...).

Go to *Sales Commission Report > Sales Document Rate Maintenance*,

To add a new payment collection rate scheme, click on *New*,

## Commission Item Rate Maintenance

**Commission Item Rate** means the commission rate is to be based on the sales of individual items. This means each item may have different rates of commission.

Go to *Sales Commission Report > Commission Item Rate Maintenance*,



1. Filter the related items by item code, item type, item group or any combination of these three.
In my case, i will list a range of items (the N series of N50 to N95).

2. Click on Edit



Those items checked under 'Delete?' and unchecked under 'Active?' will not be listed as commission item, and vice-versa.

The 1st row (Default) to be used as default rates for those commission items where rates are remained 0.0000

You may maintain up to 12 rates (values) and make use of formula in Commission Plan.

Click on OK.



For example: I can set a formula for Item N50, so that whatever sales amount exceeded 900.00 (Rate1) will be the commission.
e.g. ($UnitPrice - $ItemRate1) * $Qty

## Commission Plan Maintenance

**Commission Plan Maintenance** is the most important part of this commission Plug-Ins. Here you may maintain several commission plans to calculate commission in different combinations for various type of sales agents.

Go to *Sales Commission Report > Commission Plan Maintenance*,

To add a new commission plan, click on *New*,

To add a new payment collection rate scheme, click on *New*,

<span style="color:red">Possible Commission Plan Combinations</span>

Generally, it is all about 2 formulas:

**Formula 1: to calculate Total Sales Commission a sales agent entitled to. Basically, Total Sales Commission = Total Sales x Commission Rate.**

There are 2 ways to determine Total Sales amount entitled for commission calculation, each has 4 options of 'commission Rate':

(1) **By Sales Document** (means to use the bill's total amount, all items are counted). There are 4 options for Commission Rate:
    a. Using a flat rate, regardless of Sales amount;
    b. Using a pre-maintained Sales Document Rate
    c. Using a pre-maintained Entitlement Rate;
    d. Using both pre-maintained Sales Document Rate and Entitlement Rate.

(2) **By Item** (means to use the item's subtotal amount, not all items are counted). There are 4 options for Commission Rate:
    a. Using a flat rate, regardless of Sales amount;
    b. Using a pre-maintained Item Rate;
    c. Using a pre-maintained Entitlement Rate;
    d. Using both pre-maintained Item Rate and Entitlement Rate.

**Formula 2: continue from Formula 1, this Formula will determine how much commission is finally earned. There are 3 ways:**

(1) **By Sales** (Commission is considered earned when sales took place, regardless of collection and payment; In this case, the Total Sales Commission calculated from Formula 1 is the same as Earned Commission, there for, Formula 2 is not needed.

(2) **Fully Payment** (commission is earned only when full payment has been received). There are 2 possibilities:
    a. Normal Full Payment.... not depending on collection period;
    b. Full Payment + Payment Collection Rate ... e.g. if the full payment is collected within 30 days, the earned commission will be 100% of Total Sales Commission; longer than 30 days the earned commission will reduce to 50% or even 0%..)
(3) **Partial Payment** (commission is earned even only partial payment has been received). There are 2 possibilities:
    a. Normal Partial Payment.... not depending on collection period;
    b. Partial Payment + Payment Collection Rate ... e.g. if the partial payment is collected within 30 days, the earned commission will be 100% of the proportioned Sales Commission; longer than 30 days the earned commission will reduce to 50% or even 0%..)

* The flexibility is that you may set any rate deemed appropriate and make use of formula to rationalise it, especially when combining Entitlement Rate with  Sales Document Rate or Item Rate.

| Formula 1 | Formula 2 |
|---|---|
| **calculate $TotalSalesCommission** | **calculate final Earned Commission** |
| choose the *Commission Calculation Type,* either By Sales Document or By Item | depends on *Payment Type,* either By Sales, Partial Payment or Full Payment |

**By Sales Document** (based on bill's total) 4 options:

**1 - Using Flat Rate**
$SalesDocTotal * 2.5/100
e.g. 3,000 x 2.5/100 = 75.00

$SalesDocTotal * 0.04
e.g. 3,000 x 0.04 = 120.00

$SalesDocTotal * 3/1000
e.g. 3,000 x 3/1000 = 9.00

**2 - Using Sales Document Rate**

| Amount < = | Rate1 | Rate2 | Rate3 |
|---|---|---|---|
| 1,000 | 1.0 | 1.2 | 1.3 |
| 2,000 | 2.0 | 2.2 | 2.3 |
| 5,000 | 3.0 | 3.2 | 3.3 |

$SalesDocTotal * $SalesDocRate2/10
e.g. 3,000 x 3.2/10 = 960.00

$SalesDocTotal * $SalesDocRate2/100
e.g. 3,000 x 3.2/100 = 96.00

$SalesDocTotal * $SalesDocRate2/1000
e.g. 3,000 x 3.2/100 = 9.60

**3 - Using Entitlement Rate**

| Monthly < = | Rate % |
|---|---|
| 10,000 | 2 |
| 30,000 | 3 |
| 50,000 | 4 |

$SalesDocTotal
e.g. 3,000 x 2% = 60.00

**4 - Using Sales Document Rate + Entitlement Rate**
$SalesDocTotal * $SalesDocRate1
e.g. 3,000 x 3.0 x 2% = 180.00

$SalesDocTotal * $SalesDocRate1
e.g. 3,000 x 3.0/100 x 80% = 72.00
(if entitlement rate set to 80%)

**By Item** (based on item's subtotal) 4 options:

**1 - Using Flat Rate**
$SubTotal * 2.55/100
e.g. 3,000 x 2.55/100 = 76.50

$SubTotal * 0.04
e.g. 3,000 x 0.04 = 120.00

$SubTotal * 3/1000
e.g. 3,000 x 3/1000 = 9.00

**2 - Using Item Rate**

| Commission Ite... | Descripti... | Type | Rate1 | Rate2 | Rate3 |
|---|---|---|---|---|---|
| Null | | Item C... | 0.0000 | 0.0000 | 0.0000 |
| Default | | Item C... | 0.0000 | 0.0000 | 0.0000 |
| N8800 | NOKIA 8800 | Item C... | 5.0000 | 4.0000 | 0.0000 |
| N50 | NOKIA E50 | Item C... | 5.0000 | 4.0000 | 0.0000 |
| N70 | NOKIA N70 | Item C... | 4.0000 | 3.0000 | 0.0000 |

$SubTotal * $ItemRate2/100
e.g. 3,000 x 4.0000/100 = 120.00

$SubTotal * $ItemRate2/1000
e.g. 3,000 x 4.0000/1000 = 12.00

**3 - Using Entitlement Rate**

| Monthly < = | Rate % |
|---|---|
| 10,000 | 2 |
| 30,000 | 3 |
| 50,000 | 4 |

$SubTotal
e.g. 3,000 x 2% = 60.00

**4 - Using Item Rate + Entitlement Rate**
$SubTotal * $ItemRate2/100
e.g. 3,000 x 4/100 x 2% = 2.40

$SubTotal * $ItemRate2/100
e.g. 3,000 x 4/100 x 50% = 60.00
(if entitlement rate set to 50%)

$SubTotal = item's subtotal
$Qty * $UnitPrice = same as item's subtotal but excluding discount.

---

**By Sales**
No calculation/formula needed. F2 is barred.
Earned Commission = $TotalSalesCommission (not depending on collection)

**Full Payment** (earned only after full payment)

**1 – Normal Full Payment**
$Payment / $SalesDocTotal * $TotalSalesCommission
e.g. 3,000/3,000 * 96.00 = 96.00
(assuming $TotalSalesCommission is 96.00)

**2 – Full Payment + Payment Collection Rate**
$Payment / $SalesDocTotal * $TotalSalesCommission * $CollectionRate
e.g. 3,000/3,000 * 96.00 * 50% = 48.00
(assuming $TotalSalesCommission is 96.00, and $CollectionRate is 50%)

**Partial Payment** (earned before full payment)
**1 – Normal Partial Payment**
$Payment / $SalesDocTotal * $TotalSalesCommission
e.g. 1,500/3,000 * 96.00 = 48.00
(assuming $TotalSalesCommission is 96.00)

**2 – Partial Payment + Payment Collection Rate**
$Payment / $SalesDocTotal * $TotalSalesCommission * $CollectionRate
e.g. 1,500/3,000 * 96.00 * 50% = 24.00
(assuming $TotalSalesCommission is 96.00, and $CollectionRate is 50%)

**Sample Commission Plan 1:**
- Calculate commission based on: Sales Document Bill Total
- Using a flat commission rate for any sales amount
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection).

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 01_BSD_BS |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Sales Document |
| Entitlement Rate : | |
| Payment Collection Rate : | |
| Sales Document Rate : | |
| Formula I ($TotalSalesCommission) | $SalesDocTotal*2.5/100 |

Available Variable: $SalesDocTotal

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active

[ OK ]   [ Cancel ]

[ Default Formula I ]
[ Default Formula II ]

**Sample Commission Plan 2:**
- Calculate commission based on: Sales Document Bill Total
- Using a pre-maintained Sales Document Rate
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection)

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 02_BSD_BS_SDocRate |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Sales Document |
| Entitlement Rate : | |
| Payment Collection Rate : | |
| Sales Document Rate : | DocumentRate-1 |
| Formula I ($TotalSalesCommission) | $SalesDocTotal*$SalesDocRate2/10 |

Available Variable: $SalesDocTotal, $SalesDocRate1, $SalesDocRate2, $SalesDocRate3

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active

[ OK ]   [ Cancel ]

[ Default Formula I ]
[ Default Formula II ]

**Sample Commission Plan 3:**
- Calculate commission based on: Sales Document Bill Total
- Using a pre-maintained Monthly Entitlement Rate
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection)

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 03_BSD_BS_EntRate |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Sales Document |
| Entitlement Rate : | ENTITLE-1 |
| Payment Collection Rate : | |
| Sales Document Rate : | |
| Formula I ($TotalSalesCommission) | $SalesDocTotal |

Available Variable: $SalesDocTotal

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active

[ OK ]   [ Cancel ]

[ Default Formula I ]
[ Default Formula II ]

**Sample Commission Plan 4:**
- Calculate commission based on: Sales Document Bill Total
- Using a pre-maintained Sales Document Rate and Monthly Entitlement Rate
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection)

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 04_BSD_BS_EntRate_SDocRate |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Sales Document |
| Entitlement Rate : | ENTITLE-1 |
| Payment Collection Rate : | |
| Sales Document Rate : | DocumentRate-1 |
| Formula I ($TotalSalesCommission) | $SalesDocTotal*$SalesDocRate1 |

Available Variable: $SalesDocTotal, $SalesDocRate1, $SalesDocRate2, $SalesDocRate3

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active

Default Formula I   Default Formula II

OK   Cancel

**Sample Commission Plan 5:**
- Calculate commission based on: By Item subtotal
- Using a flat rate
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection)

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 05_BI_BS |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Item |
| Entitlement Rate : | |
| Payment Collection Rate : | |
| Sales Document Rate : | |
| Formula I ($TotalSalesCommission) | $SubTotal*2.55/100 |

Available Variable: $SubTotal, $Qty, $NetProfit, $UnitProfit, $UnitPrice, $RefPrice, $RefCost, $ItemRate1, $ItemRate2, $ItemRate3, $ItemRate4, $ItemRate5, $ItemRate6, $ItemRate7, $ItemRate8, $ItemRate9, $ItemRate10, $ItemRate11, $ItemRate12

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active

Default Formula I   Default Formula II

OK   Cancel

**Sample Commission Plan 6:**
- Calculate commission based on: By Item subtotal
- Using a pre-maintained Item Rate
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection)

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 06_BI_BS_ItemRate |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Item |
| Entitlement Rate : | |
| Payment Collection Rate : | |
| Sales Document Rate : | |
| Formula I ($TotalSalesCommission) | $SubTotal*$ItemRate2/100 |

Available Variable: $SubTotal, $Qty, $NetProfit, $UnitProfit, $UnitPrice, $RefPrice, $RefCost, $ItemRate1, $ItemRate2, $ItemRate3, $ItemRate4, $ItemRate5, $ItemRate6, $ItemRate7, $ItemRate8, $ItemRate9, $ItemRate10, $ItemRate11, $ItemRate12

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active

Default Formula I   Default Formula II

OK   Cancel

**Sample Commission Plan 7:**
- Calculate commission based on: By Item subtotal
- Using a pre-maintained Monthly Entitlement Rate
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection)

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 07_BI_BS_EntRate |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Item |
| Entitlement Rate : | ENTITLE-1 |
| Payment Collection Rate : | |
| Sales Document Rate : | |
| Formula I ($TotalSalesCommission) | $SubTotal |

Available Variable: $SubTotal, $Qty, $NetProfit, $UnitProfit, $UnitPrice, $RefPrice, $RefCost, $ItemRate1, $ItemRate2, $ItemRate3, $ItemRate4, $ItemRate5, $ItemRate6, $ItemRate7, $ItemRate8, $ItemRate9, $ItemRate10, $ItemRate11, $ItemRate12

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active      Default Formula I
OK    Cancel      Default Formula II

**Sample Commission Plan 8:**
- Calculate commission based on: By Item subtotal
- Using a pre-maintained Item Rate and Monthly Entitlement Rate
- Commission is paid By Sales (as long as Sales Document is issued, not depending on collection)

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 08_BI_BS_ItemRate_EntRate |
| Payment Type : | By Sales |
| Commission Calculation Type : | By Item |
| Entitlement Rate : | ENTITLE-1 |
| Payment Collection Rate : | |
| Sales Document Rate : | |
| Formula I ($TotalSalesCommission) | $SubTotal*$ItemRate2/100 |

Available Variable: $SubTotal, $Qty, $NetProfit, $UnitProfit, $UnitPrice, $RefPrice, $RefCost, $ItemRate1, $ItemRate2, $ItemRate3, $ItemRate4, $ItemRate5, $ItemRate6, $ItemRate7, $ItemRate8, $ItemRate9, $ItemRate10, $ItemRate11, $ItemRate12

Formula II :

Available Variable: $TotalSalesCommission,$SalesDocTotal

☑ Active      Default Formula I
OK    Cancel      Default Formula II

**Sample Commission Plan 9:**
- Calculate commission based on: By Sales Document bill total
- Using a pre-maintained Sales Document Rate
- Commission is paid only when full payment is received, but not depending on payment collection date

**Commission Plan Maintenance**

| | |
|---|---|
| Commission Plan : | 12_BSD_Full_SDocRate |
| Payment Type : | Full Payment |
| Commission Calculation Type : | By Sales Document |
| Entitlement Rate : | |
| Payment Collection Rate : | |
| Sales Document Rate : | DocumentRate-1 |
| Formula I ($TotalSalesCommission) | $SalesDocTotal*$SalesDocRate2/10 |

Available Variable: $SalesDocTotal, $SalesDocRate1, $SalesDocRate2, $SalesDocRate3

Formula II :   $Payment/$SalesDocTotal*$TotalSalesCommission

Available Variable: $TotalSalesCommission,$Payment,$SalesDocTotal

☑ Active      Default Formula I
OK    Cancel      Default Formula II

**Sample Commission Plan 10:**
- Calculate commission based on: By Sales Document bill total
- Using a pre-maintained Sales Document Rate
- Commission is paid only when full payment is received and also depending on payment collection date

| Commission Plan Maintenance | |
|---|---|
| Commission Plan : | 12a_BSD_Full_SDocRate_CRate |
| Payment Type : | Full Payment |
| Commission Calculation Type : | By Sales Document |
| Entitlement Rate : | |
| Payment Collection Rate : | COLLECTION-1 |
| Sales Document Rate : | DocumentRate-1 |
| Formula I ($TotalSalesCommission) | $SalesDocTotal*$SalesDocRate2/10 |

Available Variable: $SalesDocTotal, $SalesDocRate1, $SalesDocRate2, $SalesDocRate3

Formula II : $Payment/$SalesDocTotal*$TotalSalesCommission*$CollectionRate

Available Variable:
$TotalSalesCommission,$Payment,$SalesDocTotal,$CollectionRate

☑ Active

[ OK ]  [ Cancel ]       [ Default Formula I ]  [ Default Formula II ]

**Sample Commission Plan 11:**
- Calculate commission based on: By Sales Document bill total
- Using a pre-maintained Sales Document Rate
- Commission is paid even though only partial payment is received but depending on payment collection date

| Commission Plan Maintenance | |
|---|---|
| Commission Plan : | 13a_BSD_Full_SDocRate_CRate |
| Payment Type : | Partial Payment |
| Commission Calculation Type : | By Sales Document |
| Entitlement Rate : | |
| Payment Collection Rate : | COLLECTION-1 |
| Sales Document Rate : | DocumentRate-1 |
| Formula I ($TotalSalesCommission) | $SalesDocTotal*$SalesDocRate2/10 |

Available Variable: $SalesDocTotal, $SalesDocRate1, $SalesDocRate2, $SalesDocRate3

Formula II : $Payment/$SalesDocTotal*$TotalSalesCommission*$CollectionRate

Available Variable:
$TotalSalesCommission,$Payment,$SalesDocTotal,$CollectionRate

☑ Active

[ OK ]  [ Cancel ]       [ Default Formula I ]  [ Default Formula II ]

## Sales Agent Commission Plan Maintenance

**Sales Agent Commission Plan Maintenance** is used to assign commission plan(s) to each sales agent.

Go to *Sales Commission Report > Sales Agent Commission Plan Maintenance*,
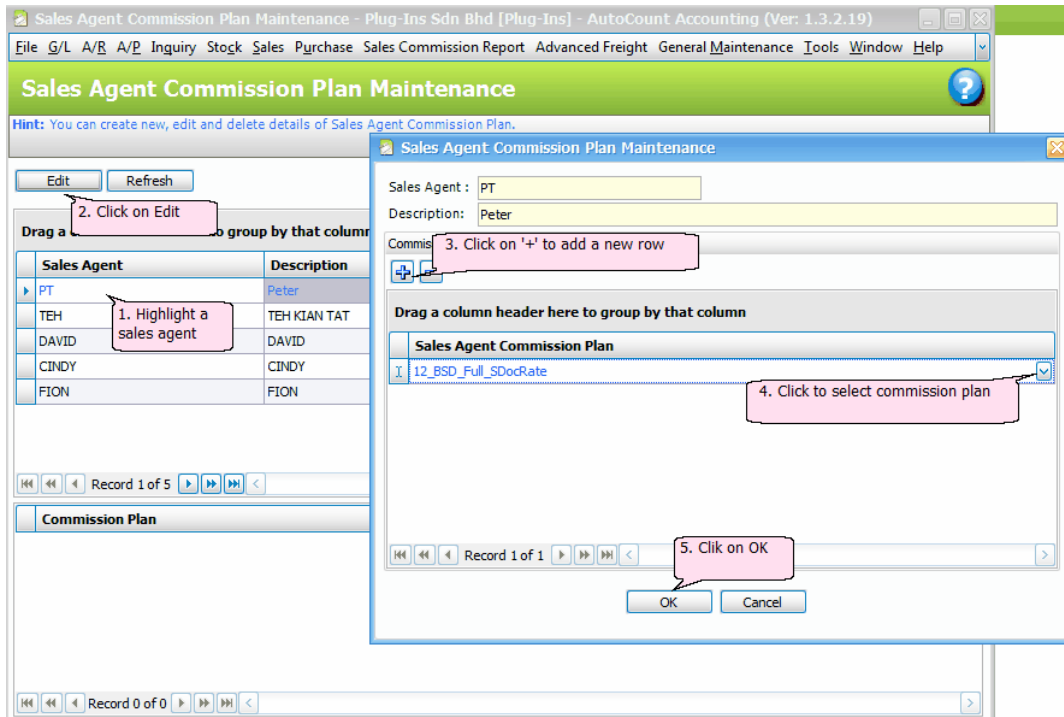


## Sales Commission Report

**Sales Commission Report** provides details of commission entitled and earned. Before viewing this report, you need to add a few invoices or A/R Payment Received that contr of commission.

Go to *Sales Commission Report > Sales Commission Report*,



Click on *Preview* to view the printing layout.

## Sales Commission By Sales and Sales Document

Plug-Ins Sdn Bhd (1234567-A)                                                                                          Page 1 of 1

| Sales Agent | : PT | | | | | Period : | 01/07/2009 | to 31/07/2009 |
Agent Total Sales : 25,000.00
Total Earned Commission : 2,250.00

**Sales Document Detail**

| Doc No | Type | Date | Company Name | Due Date | Comm. Entitlement % | Total Doc | CN Amt. | Sales Doc Total | Rate1 | Rate2 | Rate3 | Sales Comm (FormulaI) | Earned Comm |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I-000003 | IV | 27/07/2009 | BEST PHONE SDN BHD | 27/07/2009 | 3.00 | 3,000.00 | 0.00 | 3,000.00 | 3.000000 | 3.200000 | 3.300000 | 270.00 | 270.00 |

**Creadit Note Detail**

| CN Doc No | Date | Description | CN Amount |
|---|---|---|---|

**Sales Document Detail**
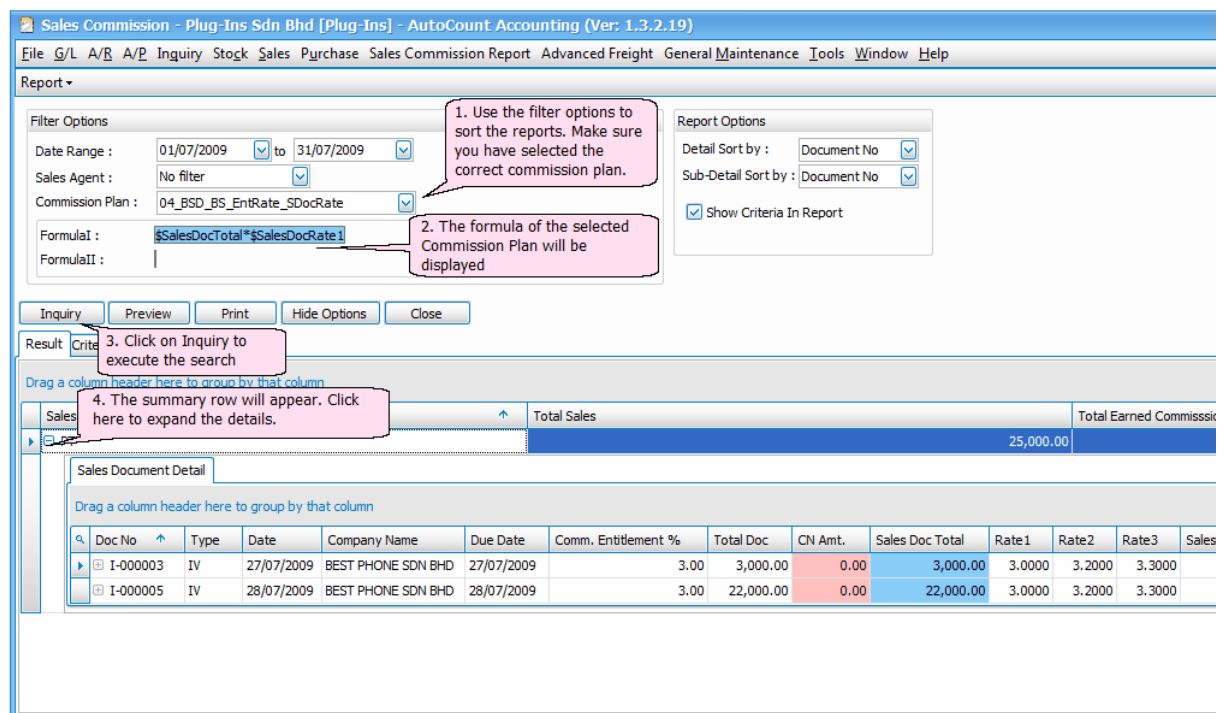
| Doc No | Type | Date | Company Name | Due Date | Comm. Entitlement % | Total Doc | CN Amt. | Sales Doc Total | Rate1 | Rate2 | Rate3 | Sales Comm (FormulaI) | Earned Comm |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I-000005 | IV | 28/07/2009 | BEST PHONE SDN BHD | 28/07/2009 | 3.00 | 22,000.00 | 0.00 | 22,000.00 | 3.000000 | 3.200000 | 3.300000 | 1,980.00 | 1,980.00 |

**Creadit Note Detail**

| CN Doc No | Date | Description | CN Amount |
|---|---|---|---|

_____ End of Report _____

**Report Criteria**
Filter Options: From Date: 7/1/2009
                To Date: 7/31/2009
                Sales Agent: No filter
                Commission Plan: 04_BSD_BS_EntRate_SDocRate
Report Options: Detail Sort By: Document No
                Sub-Detail Sort By: Document No

## Issuing Invoice

When adding new Invoices, there is a new column called 'Show In Comm.Report'. If the checkbox is unchecked, the item will not be included in commission calculation,

## Credit Note

### Credit Note Transferred From Invoice

When adding a Credit Note transferred from Invoices, commission will be deducted.

If the checkbox of 'Show In Comm. Report' is checked, the amount of commission to be deducted will be according to commission setting.

If it was unchecked, the commission amount will be deducted by:

$$\frac{\text{Total CN amount}}{\text{Total Invoice amount}} \times \text{Commission amount}$$



### A/R Credit Note

Preview the *Sales Commission Report*,

<table>
<tr><td colspan="2"></td><td align="right">Date :  28/07/2009 06:26:16<br>User ID :  ADMIN</td></tr>
</table>

## Sales Commission By Sales and Sales Document

Plug-Ins Sdn Bhd (1234567-A)                                                                 Page 1 of 1

| | | |
|---|---|---|
| Sales Agent | : PT | |
| Agent Total Sales | : 24,500.00 | Period : 01/07/2009 to 31/07/2009 |
| Total Earned Commission | : 2,205.00 | |

**Sales Document Detail**

| Doc No | Type | Date | Company Name | Due Date | Comm. Entitlement % | Total Doc | CN Amt. | Sales Doc Total | Rate1 | Rate2 | Rate3 | Sales Comm (Formula1) | Earned Comm |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I-000003 | IV | 27/07/2009 | BEST PHONE SDN BHD | 27/07/2009 | 3.00 | 3,000.00 | 500.00 | 2,500.00 | 3.000000 | 3.200000 | 3.300000 | 225.00 | 225.00 |

Creadit Note Detail

| CN Doc No | Date | Description | CN Amount |
|---|---|---|---|
| CN-000002 | 28/07/2009 | | 500.00 |

**Sales Document Detail**

| Doc No | Type | Date | Company Name | Due Date | Comm. Entitlement % | Total Doc | CN Amt. | Sales Doc Total | Rate1 | Rate2 | Rate3 | Sales Comm (Formula1) | Earned Comm |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I-000005 | IV | 28/07/2009 | BEST PHONE SDN BHD | 28/07/2009 | 3.00 | 22,000.00 | 0.00 | 22,000.00 | 3.000000 | 3.200000 | 3.300000 | 1,980.00 | 1,980.00 |

Creadit Note Detail

| CN Doc No | Date | Description | CN Amount |
|---|---|---|---|

_____ End of Report _____